

CAREER HIGHLIGHTS

Jeff Hannah

Jeff Hannah, leadership and organizational change professional and founder of Leadership Cocktail.com, brings an extensive background in leadership development, team facilitation, training and OD to his projects. His work focuses on helping groups and individuals perform more effectively, lead more confidently, and strengthen important relationships.

Training / Organizational Change

Trained more than 10,000 learners in dozens of corporate, non-profit and academic settings -- acknowledged expertise in leadership and management, organizational change, team facilitation, and communication.

Lead consultant on 60+ large-and small-scale OD interventions, notably culture/operations transformation, organizational change, enterprise/team/individual assessment, quality processes, strategic planning.

Certified administrator/coach for executive and management assessment tools (Personnel Decisions Int'l, Center for Creative Leadership, Gallup Q12, Management Assessment of Proficiency), certified coach trainer (Corporate Coach U), certified trainer (Love 'Em or Lose 'Em).

Published numerous articles in regional and national publications, on organizational change, leadership, coaching, governance boards, and personal effectiveness.

Leadership / Management

More than 10 years in middle management, in the healthcare, financial services and foodservice industries. Managed in matrixed, multi-facility and multi-state operations. Responsible for all aspects of management for as many as 17 direct reports, including contract and remote staff. Track record of developing and retaining staff.

Managed \$1M+ budgets, including operating expenses, capital expenditures and vendor contracts. Track record of streamlining expenses, facilities design and relocation, controlled growth and expansion.

Educator

Taught graduate and undergraduate courses in leadership and communication at William Penn University, University of Minnesota, University of Denver, and numerous community colleges in the Midwest.

Professional Affiliations / Board Service

Professional Affiliations (current). American Society of Training & Development (ASTD) • ASTD Central Iowa Chapter • Resource Associates Corporation • Linkage's Leadership Development Resource Network • The Leadership Development Group • The Consulting Consortium

Board Service (current). President, Des Moines (IA) Leadership Network • Business Intelligence Board, *Chief Learning Officer* (CLO) magazine

Education

Ph.D. (ABD) – University of Minnesota-Twin Cities.

M.A. – University of Denver (CO)

